

Allianz Trade

Mid-size Multinational

All of our local expertise in one comprehensive program to support your international business.

Allianz Trade Mid-Size Multinational is a Trade Credit Insurance fitted for globally operating companies with subsidiaries in multiple countries. By offering you comprehensive local support, we guarantee an ideal assistance to manage your worldwide debt management. While you benefit from a central negotiation for terms and conditions in local, we look after your subsidiaries abroad. We promise.



Your key benefits:

- **A tailored solution** for your company.
- **Guarantees your companies liquidity** through secured revenue streams.
- **Protects your balance sheet** with exceptional insurance protection
- **Supports you in financing solutions** thanks to our solid rating
- **Protects you almost everywhere** against economic and, if needed, political risks.



Allianz Trade is the trademark used to designate a range of services provided by Euler Hermes.



Our solution for:
Mid-Sized Multinationals
**with a turnover of
100M – 300M Euro and
subsidiaries in at least two
countries.**



Covered Risks:
Your trade receivables against
the event of default (protracted
default), insolvency as well as
political default worldwide.



85 **M**
companies monitored

The Trade Credit Insurance fitted for mid-sized companies operating globally.



Why you should work with us:

- Benefit from **terms and conditions** fitted to your company and subsidiaries abroad.
- Our **practically globally standardized contracts** offer a high level of transparency.
- We already indemnify you in the case of delayed payment (**Protracted Default**), as well as in the event of buyer's insolvency .
- You remain **flexible** by integrating a discretionary limit which can be supported by our global information products.
- Our **local experts** create a fitted global solution for you locally while our global specialists support your subsidiaries abroad.
- **Dedicated Account Manager** with the decision-making authority for contractual and risk related queries.
- **Monitoring of payment behavior** of 85M companies in over 160 countries.
- **Solid Ratings** e.g. AA from Standard & Poor's.