



Allianz Trade Collections

Financial volatility is on the rise:

Companies that were in good health just a few months earlier may have been significantly impacted by the economic context, with a deterioration of their financial strength and subsequent inability to pay their debts.

Collecting debts from your customers can be much less straightforward than anticipated, with complexities relating to payments, court or insolvency proceedings varying dramatically from country to country.

Having Allianz Trade on your side gives you a strong, reliable partner to navigate the complexities and recover what you're owed more quickly. Giving you confidence to trade and get paid, so you can move your business forward, whatever your goals.

Our network

Offices in 50+ countries

with 5,500+ employees

Global collection network

with support from selected agents to provide debt collection services in 145 countries

€730M recovered in 2022

EUR 1.7B

Total declared debt in 2022

120,000 debts collected per year



Experience that pays off

Being close to your buyer is a key factor for successful collection.

That's why we have experienced collection teams in our 50+ offices globally, and work closely with our partners to deliver on-the-ground debt collection services in 145 countries.

Passing a late payment to our highly qualified debt collectors early on translates to quick and painless resolution without a negative impact on your business relationships.

As your buyers may be located anywhere around the world, you benefit from having only one partner that can handle it all. Just pass the debt to us; we take care of the rest.

Cost of collection

As your trade credit insurance provider, Allianz Trade for Multinationals covers the majority of the cost of collection when you use the Allianz Trade Collections Network.

Speed of indemnification

You will receive claim payments between 20% and 25% faster, on average, when Allianz Trade manages the collection.





How collections are managed

File passed to local collection officer on day zero Debt placement via Eolis and Allianz Trade Online by Debts loaded selecting collection by within 48 hours Allianz Trade Confirmation letter within 48 hours that the debt is loaded Demand letter sent via email or post to debtor within 48 hours Access to global management information and data, plus new online tools Phone call to buyer within 1 week Regular calls until contact is made Focus on amicable resolution Direct follow-up when a commitment is not kept or contact is lost Legal action within 60 days Files passed to selected partners



How to get started

If you'd like to benefit from Allianz Trade collections service, contact your account manager to ensure a collection endorsement is added to your policy. The collection endorsement clearly describes the service and the relevant rates.

Discover more in our <u>Country Reports</u>, including an overview of collection complexity by country.

To learn more about our multinational solutions, visit our website: https://www.allianz-trade.com/en_global/our-solutions/global-solutions.html



Allianz Trade

is the trademark used to designate a range of services provided by Euler Hermes.

Allianz Trade for Multinationals

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