



Allianz Trade for Multinationals





Allianz Trade World Program is a non-systemic, non-competing and highly rated risk mitigation alternative for financial institutions. We provide protection against the risk of non-payment of the debtor in trade finance transactions, with a range of products to cover receivable finance, payable finance and trade receivables securitizations.

## How our partners benefit

### **Protection**

Our priority is predictive protection. In the case of debtor default, our insurance provides compensation, which is paid directly and in a timely manner.

## Risk-weighted asset optimization

Bank regulation is evolving fast and is becoming more restrictive in terms of capital requirements. Our solutions can be structured to achieve unfunded credit risk mitigation under Basel Accords and other local regulations.

## Information

At Allianz Trade, we hold exclusive and proprietary information on 40+ million companies worldwide and our established risk model has proven accurate through many economic cycles and headwinds.

We have collected data over the past 100 years, allowing us to continually identify, evaluate and forecast the event of loss and its subsequent consequences. Following the launch of Solvency II, expected loss and capital requirement models are prominent features in our day-to-day business. We are investing in data intelligence, advanced statistical tools, and state-of-the-art technologies to further enhance our models.



Financial institutions, faced with a rapidly evolving and increasing competitive advantage - amid wider global economic uncertainty - have online access to our unique grading model.

Our grading model assists with the management of credit risks through the tracking of grade evolution across a portfolio. More than ever, we see an interest from financial institutions in exploring insurance as an alternative risk distribution strategy.



## Why choose

## Allianz Trade World Program?



Expand the range of eligible receivables used for financing



Potential for risk weighted asset optimization



Manage exposures through our online platform, providing a real-time overview of your customer's risk profile



Increase funding capacity



Integrate a credit protection element into your pricing



Our Capital Booster solution allows banks with a World Program to gain additional capital relief on receivables bought from corporate clients, who are also insured with Allianz Trade, under their own policy

# Why partner with Allianz Trade for Multinationals?



## Our experience

We have insured banks for many years and have built a strong and reliable reputation in the market





## Our AA S&P rating\*

As part of the Allianz Group, we are unrivalled in our financial solidity and stability, with Allianz Group continuously investing to support trade finance



## Our knowledge

We have engaged with external consultants and leading legal firms to confirm the treatment of our products under banking regulation



## **Our capacity**

As the world's leading trade credit insurer, we protect EUR 950 billion in business transactions globally

To learn more about our multinational solutions, visit our website: https://www.allianz-trade.com/en\_global/our-solutions/global-solutions.html



<sup>\*</sup> For further information on our ratings, please visit: https://www.allianz.com/en/investor\_relations/bonds/rating.html

## **Allianz Trade**

is the trademark used to designate a range of services provided by Euler Hermes.

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